

**CAR PARK**

06/08/2013

Dear Sirs,

Further to the assessment review carried out at your premises, we enclose our offer below:

<b>Facts</b>	
Estimated consumption as of today per month	£11,360.21
Consumption using the replacements proposed per month	£3,020.91
Savings Per month	<b>£8,339.30</b>
Savings Per Year	£100,071.58
<b>Materials Cost</b>	<b>£105,751.80</b>
<b>Replacement/Installation Cost</b>	<b>£37,013.13</b>
Total Vat (Materials + Installation)	£28,552.99
Recovery Period (not including Vat) in months	17.1
<b>Materials Cost</b>	<b>£105,751.80</b>
<b>Cost of Replacement/Installation</b>	<b>£37,013.13</b>
<b>Our Proposal 1</b>	
Deposit (the Vat amount)	£28,552.99
No of Instalments	<b>12</b>
Instalment Amount	<b>£11,897.08</b>
Total Payable (not including Vat)	<b>£142,764.93</b>
<b>Our Proposal 2</b>	
Deposit (the Vat amount)	£24,270.04
No of Instalments	<b>6</b>
Instalment Amount	<b>£20,225.03</b>
Total Payable (not including Vat)	<b>£121,350.19</b>
<b>Our Proposal 3</b>	
Deposit (the Vat amount)	£23,413.45
No of Instalments	<b>1</b>
Instalment Amount	<b>£117,067.24</b>
Total Payable (not including Vat)	<b>£117,067.24</b>

**Notes:**

1. All calculations are based on the assumption that the premises working hours are the ones shown on Appendix A.
2. Delivery: 10-30 days after order confirmation and payment of deposit.
3. Warranty: All products have a 3 years warranty.
4. Expected life of products: 8-10 years.
5. Quantities shown and final proposal is subject to a detailed final survey.
6. Financing is offered by a third party provider and is subject to approval, APR 4.5-8.5% subject to client credibility.
7. Proposal is not in any way binding for the company to accept it and is subject to company's terms and conditions.
8. Proposal is only be valid for a period of 30 Business Days from its date of issue.

**POWERSAVE SOLUTIONS LTD**

HEAD OFFICE: Unit 7, The Sandon Estate, Sandon Way, Liverpool L5, 9YN

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**APPENDIX A**  
**Estimated Current Situation**

	Type of Bulb/Tube	Qty(lamps)	Power(W)	Estimated Consumption	Working Hours		
				Per Year	hrs/day	days/w	w/year
1	E27 mercury 100W in fittings around the perimeter	80	100	£10,902.53	24	7	52
2	Fluorescent Tubes 4ft T8 36W 1200mm	84	36	£4,121.16	24	7	52
3	CDMT, 150W over the bays and roadways	460	150	£94,034.30	24	7	52
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							
14	RMF cost (Replacement and Maintenance Factor)			£27,264.50			

**Total Estimated Consumption    £136,322.48**

**Alternative Proposed list with Led**

	Replacement Type of Bulb/Tube	Qty	Power(W)	Estimated Consumption	Working Hours		
				Per Year	hrs/day	days/w	w/year
1	Canopy Led Fixture 80W	56	80	£5,087.85	24	7	52
2	Led Tubes T8 20W	84	20	£1,907.94	24	7	52
3	Canopy Led Fixture 80W	322	80	£29,255.12	24	7	52
4							
5							
6							
7							
8							
9							
10							
11							
12							
13							

**Total NEW Estimated Consumption    £36,250.91**

**Electricity Cost Saving per year:    £100,071.58**

**Rate of KWH(£) = 0.13**

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## Warranty Policy for Powersave LED Lamps (Qlamp)

This document sets forth the warranty policy of Powersave Solutions Ltd ('Seller') from which you ('Purchaser') purchase your professional LED Lamps. This policy is applicable only to LED products sold from Powersave Solutions Ltd.

This warranty policy only applies if referred to in a sales agreement between Powersave Solutions Ltd and the Purchaser and it will replace the standard warranty clause provided in the manufacturer general terms and conditions of sale.

### A. Warranty period

Subject to the provisions as set forth in the Warranty Terms and Conditions and as set forth hereunder, Purchaser receives the warranty for a period of 3 years.

### B. Special Conditions

- The warranty period starts on the date of invoice.
- The warranty period is based on a burning behaviour of max. 6000 hrs/year at ambient temperature of 25 °C with 10 mm spacing.
- Purchaser shall not rely upon any other information or documentation.

This warranty only covers Products applied within their 'intended' or 'normal use' as defined by:

- Operating conditions are in accordance with the information on the Products and its packaging.
- Ambient temperature never exceeds the operating temperature range -20 °C to +30 °C (for LED tubes: -30 °C to + 45 °C).
- Relative humidity in the installation never exceeds 80% RH, or never exceeds the IP rating of the Product, if any, is provided.
- Products are operated in an open luminaire (and closed luminaire for LED tubes), with minimum 10 mm air around the body of the Products.
- Products are not subjected to more than a total of 50,000 switching cycles (with a switching cycle defined as 30 seconds 'on' and 30 seconds 'off').
- The electrical installation in which the Product operates is not subjected to voltage fluctuations in a range exceeding 240 V +/- 10%.
- Products have been purchased directly from Powersave Solutions Ltd or an authorised agent.
- Proof of purchase is available for inspection.
- Products have been properly installed and operated in accordance with the manufacturer's instructions.
- Labour costs for (de-)installation of the Products are not covered under this warranty.
- This limited warranty only applies when the Product has been properly wired and installed and operated within the electrical values, operating range and environmental conditions provided in the specifications, application guidelines, IEC standards or any other document accompanying the Products. If a Product is found to be defective, or not performing per the product specifications, the Purchaser must notify Powersave Solutions Ltd in writing.
- This warranty does not apply to damage or failure to perform arising as a result of any Acts of God or from any abuse, misuse, abnormal use or use in violation of any applicable standard, code or instructions for use including without limitation those contained in the latest safety, industry and/or electrical standards for the relevant region(s).

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